



# Network as a Service by Alcatel-Lucent Enterprise

Build your network infrastructure as a service

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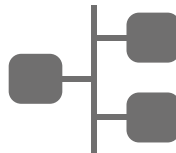
In our fast-moving digital world, **enterprises need flexibility and scalability** more than ever, to achieve their business objectives. To address this need Alcatel-Lucent Enterprise is offering an innovative network solution **subscription model**.

Network as a Service by Alcatel-Lucent Enterprise is a **new way for businesses to purchase network infrastructure** — hardware, licenses, applications, and management tools — with agile life cycle services through subscriptions rather than perpetual contracts.

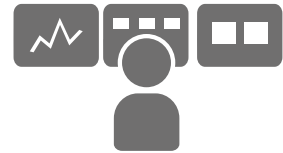
## Consider Network as a Service if you are:



Deploying  
new sites



Refreshing your network  
infrastructure



Looking to outsource day-to-day  
network management

## The latest network technology and solutions with maximum agility, scalability, and flexibility

### Reduce time to benefit

Get access to the latest ALE hardware, software features, and value added services **faster and on the fly**. Simplify and accelerate service deployment and enhance your network when your business needs it.

New releases, upgrades, and features are automatically available to your network, which simplifies IT operations and reduces workload.

### Quickly adapt to business needs

Adopt **new network value-added services** to your existing subscription instantly, when needed, without any network downtime.

**Industry-specific applications provided as a service that boost your revenue and productivity** can be added to your subscription.

- Asset tracking
- Contract tracing
- Workflow optimisation
- Industry-specific app as a Service



### Maximum agility and scalability

Are your business needs evolving?

**Scale your network infrastructure up or down**, on the run, to meet current digital requirements.

License fees are automatically adjusted and integrated with a **single invoice for maximum simplicity and agility**.

### Predictable costs for your network infrastructure

Replace high upfront investments with **linear, predictable monthly, quarterly or yearly fees**. Move your IT investment to operating expenses (OpEx) and free up capital.

### Free up IT Staff with improved network operations

**IT teams save time**, enabling them to focus on core business activities.

**Manage and monitor the entire network infrastructure as a Service** by adding Alcatel-Lucent OmniVista® Cirrus to your subscription.

### All-inclusive Support Offer

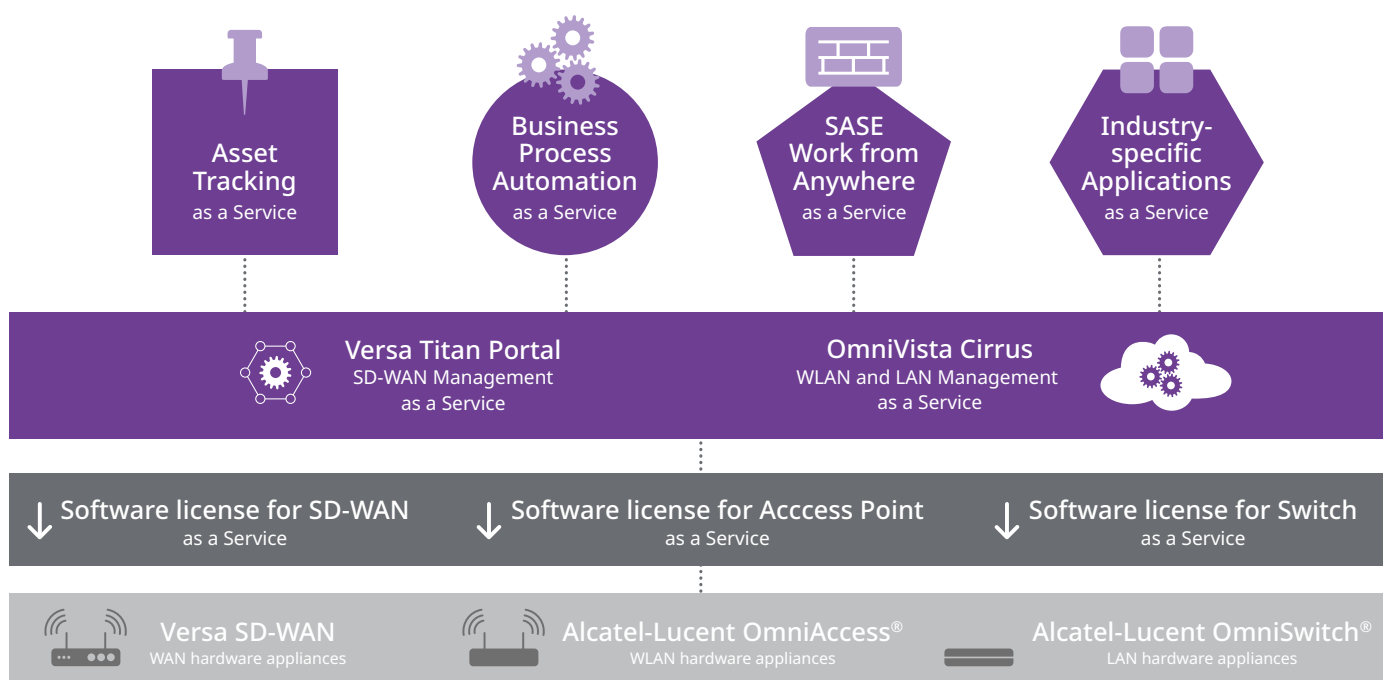
Hardware, software and Hotline support are natively included in your subscription. **No hidden costs.**

### Brochure

Network as a Service by ALE



# A modular offer to meet your business needs



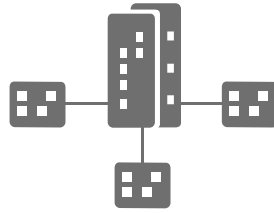
# Move your traditional network infrastructure to a business as a Service model

Deliver ALE Digital Age Network solutions through a subscription model, based on specific verticalised business metrics.



## Connectivity as a Service

Access and Core Switches, Wi-Fi Access Points, SD-WAN appliance as a Service. Ideal for campus, branch and data center connectivity.



## Applications as a Service

Network Management and Analytics, Asset Tracking, SASE Services, and Business Process Automation as a Service for full management and visibility of network health, threat protection, greater management of device inventory, seamless business workflows and reliable “work from anywhere” services.



## Business as a Service

Industry-specific verticalised applications as a Service, billed on business metrics or usage model. For instance, it can be based on room occupancy for hotels.



**Align budget, network services, and operations with your business' data and usage**

### Operational simplicity

- Improved network operations
- Fastest access to the latest network technology

### Business efficiency

- Reduce initial investment
- Predictable flat monthly, quarterly or yearly costs

### Maximum agility and scalability

- Scale your infrastructure up or down
- Add value-added applications on the fly

